# Games with Different Decision Criteria

#### Paolo Galeazzi

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## Intro

- Michael Franke
- Johannes Marti
- Mathias Madsen
- Alessandro Galeazzi

General idea: Games with different decision criteria

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- From an evolutionary point of view
- From a game-theoretic point of view
- From an epistemic point of view

- Single-game model
- Evolution of simple behavior







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- Evolution of simple behavior



Replicator dynamics [Taylor and Jonker, 1978]:

$$\dot{p}_i = p_i (u(a_i, \sigma) - u(\sigma, \sigma))$$

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where:

- u utility/payoff/fitness
- a<sub>i</sub> action of type i
- $\sigma$  action mix in the population

By focusing on expressed behavior and neglecting the underlying mechanism, behavioral ecologists unwittingly adopt the behavioral gambit, extending the phenotypic gambit beyond its accepted remit.

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Natural environments are so complex, dynamic, and unpredictable that natural selection cannot possibly furnish an animal with an appropriate, specific behavior pattern for every conceivable situation it might encounter. Instead, we should expect animals to have evolved a set of psychological mechanisms which enable them to perform well on average across a range of different circumstances.

[Fawcett et al., 2012]

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The model:

 $\blacktriangleright$  The environment: a set  $\mathcal G$  of symmetric two-player games

The types: decision criteria, mechanisms that produce behavior in each game

The model:

- ▶ The environment: a set *G* of symmetric two-player games
- The types: decision criteria, mechanisms that produce behavior in each game

#### Example:

The environment:

PD		11	SH		11
1	2,2	0,3	1	3,3	0,2
II	3,0	1,1	11	2,0	2,2

▶ The types:  $\mathcal{T} \subseteq \{I, II\}^{|\mathcal{G}|} = \{I, II\} \times \{I, II\}$ 

Decision criteria as types:

Decision criteria:

```
d: Utilities \times Beliefs \rightarrow Actions
```

where

- $u: Z \to \mathbb{R}$  utility function
- $B \subseteq \Delta(S)$  belief

Decision problem:

(S, A, Z, c)

where

- S set of states of the world
- A set of actions
- Z set of outcomes
- $c: S \times A \rightarrow Z$  outcome function

	1/3	2/3
	0	1
SH	1	11
1	3,3	0,2
11	2,0	2,2

A game is a decision problem:

• 
$$S = A_{-i} = \{I, II\}$$
  
•  $A_i = \{I, II\}$   
•  $Z = \{(3, 3), (0, 2), (2, 0), (2, 2)\}$   
•  $c((I, I)) = (3, 3), c((I, II)) = (0, 2), c((II, I)) = (2, 0), c((II, II)) = (2, 2)$   
•  $u_i((3, 3)) = 3, u_i((0, 2)) = 0, u_i((2, 0)) = 2, u_i((2, 2)) = 2$   
•  $B = \{p \in \Delta(S) : 0 \le p(I) \le 1/3\}$ 

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Decision criteria as types:

Classic decision criteria:

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a^* \in \mathrm{argmax}_{a \in A} E_p[u|a]
```

Maxmin expected utility

$$a^* \in \operatorname{argmax}_{a \in A} \min_{p \in B} E_p[u|a]$$

Realization-regret minimization

$$a^* \in \operatorname{argmin}_{a \in A} \max_{p \in B} r_R(a, p)$$

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Where

$$E_p[u|a] := \sum_{s \in S} u(c(s, a))p(s)$$

and

$$r_{R}(a, p) := E_{p} \left[ \max_{a' \in A} u(c(s, a')) - u(c(s, a)) \right] = \sum_{s \in S} p(s) \left( \max_{a' \in A} u(c(s, a')) - u(c(s, a)) \right)$$

Decision criteria as types: example.

	1/3	2/3
	0	1
SH	1	11
1	3,3	0,2
11	2,0	2,2

Expected utility maximization (+ principle of insufficient reason):

$$E[u|I] = 3 \cdot 1/6 = 0.5$$
  
$$E[u|II] = 2 \cdot 1/6 + 2 \cdot 5/6 = 2$$

Maxmin expected utility:

$$\min_{p \in B} E_p[u|I] = \min\{1, 0\} = 0 \\ \min_{p \in B} E_p[u|II] = \min\{2, 2\} = 2$$

Decision criteria as types:



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Where

$$r_{D}(a, p) := \max_{a' \in A} E_{p} \left[ u | a' \right] - E_{p}[u | a] = \max_{a' \in A} \sum_{s \in S} p(s)u(c(s, a')) - \sum_{s \in S} p(s)u(c(s, a))$$

and

$$\tilde{u}(a, a') := u_1(a, a') + u_2(a, a') = u(a, a') + u(a', a)$$

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What we have done so far:

 Enrich the environment: from single-game to multi-game model

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- [Klein et al., 2018]: decision criteria as types (ABM, not EGT), no multi-game environment
- [Lecouteux, 2015]: team reasoning as underlying mechanism, but no multi-game environment
- Evolution of preferences (i.e., utility functions): preferences as underlying mechanisms, but no multi-game environment (e.g., [Dekel et al., 2007, Robson and Samuelson, 2011])

Analytic results:

Proposition 1. Let G be the class of 2 × 2 symmetric games G = (a, b, c, d) generated by i.i.d. sampling a, b, c, d from a set of values with at least three elements in the support. Then, distribution-regret minimization strictly dominates maxmin in the resulting multi-game.

Analytic results:

- Proposition 1. Let G be the class of 2 × 2 symmetric games G = (a, b, c, d) generated by i.i.d. sampling a, b, c, d from a set of values with at least three elements in the support. Then, distribution-regret minimization strictly dominates maxmin in the resulting multi-game.
- Corollary 1. Let G be as in Proposition 1. The unique evolutionarily stable state in a population of maximinimizers and distribution-regret minimizers is a monomorphic population of regret minimizers.

[Galeazzi and Franke, 2017]

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#### Simulation results:

**Table 1** Number of times *EU* strictly dominates all other criteria for all combinations of *m* (in the rows), *n* (in the columns), and  $\overline{v}$  ( $\overline{v} = 50$  in Table 1a, and  $\overline{v} = 100$  in Table 1b)

(a)							
	2	3	5	7	9	12	15
2	0	0	4	8	7	8	8
3	0	1	10	10	10	10	10
7	0	7	10	10	10	10	10
(b)							
	2	3	5	7	9	12	15
2	0	0	5	5	7	6	5
3	0	0	9	10	10	10	10
7	0	10	10	10	10	10	10

- $\{0, ..., \overline{\nu}\}$  the set of randomly drawn fitness values
- n the number of actions in the games
- m the number of points in the beief set B

[Galeazzi and Galeazzi, 2020]

- Gap in the literature: games with homogeneous vs heterogeneous criteria
- Homogeneous criteria:

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- [Lo, 1996]: maxmin expected utility
- [Klibanoff, 1996]: maxmin expected utility
- [Marinacci, 2000]: Choquet expected utility
- [Kajii and Ui, 2005]: maxmin expected utility
- [Renou and Schlag, 2010]: realization-regret minimization
- ▶ [Halpern and Pass, 2012]: realization-regret minimization

- Gap in the literature: games with homogeneous vs heterogeneous criteria
- Heterogeneous criteria:
  - [Epstein, 1997]: introduces the concepts of rationalizability, (iterated) dominance and equilibrium for general preferences (i.e., utility functions) on acts. Based on [Epstein and Wang, 1996], more on this later.

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Team reasoning: [Bacharach, 1999, Lecouteux, 2018]

**Two-player Bertrand competition**. Each firm *i* produces the same commodity at a cost  $c_i$ , and sell it at a price of  $p_i$ . The firm that chooses the lowest price captures the whole market, pocketing a profit of  $p_i - c_i$ , or  $(p_i - c_i)/2$  in the case of a tie. Hence:

$$u_1(c_1, c_2, p_1, p_2) = \begin{cases} p_1 - c_1 & p_1 < p_2 \\ (p_1 - c_1)/2 & p_1 = p_2 \\ 0 & p_1 > p_2 \end{cases}$$

where  $c_1, c_2$  are the types/private information of the players and  $p_1, p_2$  are the actions of the players, with  $c_i \in C_i := \{0, 0.1, ..., 1\}$  and  $p_i \in P_i := \{0, 0.1, ...\}$ .

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Suppose firm 1 is regret minimizer and firm 2 is maxmin, and  $B_i|c_i = \Delta(C_{-i})$  for all  $c_i$ .

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**Equilibrium**. An equilibrium is then a pair of strategies  $(\sigma_1, \sigma_2)$  with  $\sigma_i : C_i \to P_i$  such that:

1.  $\forall c_1 \in C_1, \sigma_1(c_1) \in \arg \min_{p_1} \max_{q \in B_1|c_1} r_R(p_1, c_1, q)$ 

2.  $\forall c_2 \in C_2, \sigma_2(c_2) \in \arg \max_{p_2} \min_{q \in B_2|c_2} E_q[u_2|p_2, c_2]$ 

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$$\forall c_1 \in C_1, \sigma_1(c_1) \in \arg \min_{p_1} \max_{q \in B_1 | c_1} r_R(p_1, c_1, q)$$
  
2.  $\forall c_2 \in C_2, \sigma_2(c_2) \in \arg \max_{p_2} \min_{q \in B_2 | c_2} E_q[u_2 | p_2, c_2]$ 

Where

$$E_q[u_2|p_2, c_2] := \sum_{c_1 \in C_1} q(c_1)u_2(c_1, c_2, \sigma_1(c_1), p_2))$$

and

$$r_{R}(p_{1}, c_{1}, q) := E_{q} \left[ \max_{\substack{p_{1}' \\ p_{1}'}} u_{1}(c_{1}, c_{2}, p_{1}', \sigma(c_{2})) - u_{1}(c_{1}, c_{2}, p_{1}, \sigma(c_{2})) \right]$$
$$= \sum_{c_{2} \in C_{2}} q(c_{2}) \left( \max_{\substack{p_{1}' \\ p_{1}'}} u_{1}(c_{1}, c_{2}, p_{1}', \sigma(c_{2})) - u_{1}(c_{1}, c_{2}, p_{1}, \sigma(c_{2})) \right)$$

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The pair of strategies

$$\sigma_R(c_1) = \begin{cases} \frac{1.1+c_1}{2} & c_1 \text{ odd} \\ \frac{1.1+c_1}{2} - 0.05 & c_1 \text{ even} \end{cases}$$

and

$$\sigma_M(c_2) = egin{cases} 0.4 & c_2 < 0.4 \ 0.5 & c_2 = 0.4 \ c_2 + 0.1 & 0.4 < c_2 < 1 \ 1 & c_2 = 1 \end{cases}$$

constitute an equilibrium of the game.

- In equilibrium, firm 1 or firm 2 gets positive profit
- The same pricing strategies do not constitute a single-criterion equilibrium
  - $(\sigma_R, \sigma_R)$  is a regret-equilibrium, but  $(\sigma_M, \sigma_M)$  is not a maxmin-equilibrium

- ▶ [Epstein and Wang, 1996]
- ▶ [Di Tillio, 2008]
- ▶ [Bjorndahl et al., 2017]

[Epstein and Wang, 1996, Di Tillio, 2008]: Inconsistency between probabilistic type spaces and Savage approach.

Savage approach (single-agent decision problem):

▶ Primitives: states of the world S, outcomes Z, acts f ∈ Z<sup>S</sup>, preferences over acts

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Savage approach (single-agent decision problem):

- ▶ Primitives: states of the world S, outcomes Z, acts f ∈ Z<sup>S</sup>, preferences over acts
- Utility and probabilistic beliefs are derived from preferences

Type spaces (interactive decision problem):

Primitives: states of nature A<sub>-i</sub> (i.e., parameters of the game and actions of the opponents), player i's types T<sub>i</sub>, player i's belief function β<sub>i</sub> : T<sub>i</sub> → Δ(A<sub>-i</sub> × T<sub>-i</sub>)

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 Type spaces generate hierarchies of interactive probabilistic beliefs, e.g.



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Probabilistic beliefs are taken as primitive and not derived from behavior, i.e., preferences

[Epstein and Wang, 1996] and [Di Tillio, 2008] preference structures:

 Quite similar, technical differences not relevant for our purposes here

Savage approach into type spaces

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- Savage approach into type spaces
- Primitives: states of nature A<sub>-i</sub> (i.e., parameters of the game and actions of the opponent), player i's types T<sub>i</sub>, player i's "preference" function θ<sub>i</sub> : T<sub>i</sub> → Π(A<sub>-i</sub> × T<sub>-i</sub>)

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$$\blacktriangleright \ \Pi \text{ vs } \Delta : \ \Pi(X) = \mathcal{P}(F(X))$$

- F(X) :=  $Z^X$  is the set of acts over X for given outcome set Z
- $\mathcal{P}(F(X))$  is the set of all preference relations over acts over X

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- $F(X) := Z^X$  is the set of acts over X for given outcome set Z
- ▶  $\mathcal{P}(F(X))$  is the set of all preference relations over acts over X
- Preference structures generate hierarchies of interactive preference relations (see next slide)

• 
$$S = A_j = \{I, II\}$$
  
•  $Z = \{(3, 3), (0, 2), (2, 0), (2, 2)\}$ 

Hierarchies of preference relations:

- 1.  $\pi_1 \in \Pi(A_j)$ , i.e., preference relation over acts  $Z^{A_j}$
- 2.  $\pi_2 \in \Pi(A_j \times \Pi(A_i))$ , i.e., preference relation over acts  $Z^{A_j \times \Pi(A_i)}$

3. ...

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3. ...

**Remark**. But where are all those acts? E.g., the act f(x) = (2, 2) for all  $x \in A_j$ 

Preference relations are transitive, regret is not



Table: Regret is not transitive

 $I \succ II \quad II \succ III \quad III \succ I$ 

Choice structues: from hierarchies of interactive preference relations to hierarchies of interactive choice functions (C : 2<sup>X</sup> → 2<sup>X</sup> s.t. C(Y) ⊆ Y for all Y ⊆ X)

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- Γ(X) := C(F(X))
   F(X) := Z<sup>X</sup> is the set of acts over X for given outcome set Z
   C(F(X)) is the set of all choice functions over acts over X

Results:

**Theorem 1.**  $\Omega_i \simeq \Gamma(A_j \times \Omega_j)$  and  $\Omega_j \simeq \Gamma(A_i \times \Omega_i)$ .

**Theorem 2.** For every choice structure  $\mathcal{X}$  there is a unique morphism of choice structures  $v : \mathcal{X} \to \mathcal{U}$  from  $\mathcal{X}$  to the universal choice structure  $\mathcal{U}$ .

which is a complicated way to say that there exists a universal choice structure.

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which is a complicated way to say that there exists a universal choice structure.

**Theorem 3.** Assume that  $A_i$  and  $A_j$  are finite. Then the uncertainty spaces  $\Omega'_i$  and  $\Omega'_j$  of all preference hierarchies are isomorphic to two subspaces of the spaces of all choice hierarchies  $\Omega_i$  and  $\Omega_j$  respectively.

 which is a complicated way to say that choice structures embed preference structures.

# Conclusion



Thanks for your attention.

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